

We're proud to say we've worked with many of the most important and vital companies in our region.

At Charles A. Gaetano Construction Corporation, when we say we build relationships, the people and projects illustrated here are good examples of what we mean. But you don't have to take our word for it. We'd like you to hear it directly from them, that way you'll see what we have done for them and how a partnership with us works.



Gilroy Kernan and Gilroy Insurance



ECR International



Matt Brewing Company



Birnie Bus Services, Inc.



**Charles A. Gaetano
Construction Corporation**
Building Relationships

Design/Build • General Construction





We had been looking to expand our operations for years. Once we contracted with Gaetano, they provided leadership and full project coordination and management. They listened to our needs and were able to realize our vision perfectly. It was a complex and ambitious project, but the site they helped us to select, along with their processes, brought together the right mix of aesthetics and functionality to reflect who we are and how we work.

The most pleasant surprise was that once the space was completed, it had such a positive impact—on both our team of professionals and most importantly our clients. For that I am very thankful.

Larry Gilroy

President

Gilroy Kernan
& Gilroy, Inc.

Also in photo
left to right

Bob McIlwain, VP

Don Polczynski, CFO





Gaetano helped us with multiple projects at the same time. This included a high-tech psychometric testing lab with specialized equipment that produces temperature- and humidity-controlled environments for product development and testing. This significantly cuts the time needed to bring our products to market. We also consolidated our air conditioning operations into our Utica facility and expanded our warehousing capabilities.

Logistically, this could have been a nightmare. But Gaetano learned about us and our business and kept us on schedule and on budget with no negative impact on productivity. They were great partners and I would give them my highest recommendation as a full-service, commercial contractor.

Mike Papparone
President and CEO
ECR International

Also in photo right
Pat Morocco, VP





In May 2008, a devastating fire destroyed our bottling facility and much of our warehousing. Once our contingency plans to return to work were in place, we had to establish a permanent solution for bottling and warehousing. Gaetano's performance in the initial clean up convinced us that they were the right choice for this extensive project. They did an outstanding job, coordinating the entire project and bringing it in on time and on budget.

We've operated in Utica since 1888, supporting the community that supports us. Gaetano completed this project, sub-contracting almost exclusively to local suppliers. We're thrilled they were able to accomplish all this while maintaining our commitment to the community and the local economy.

Nick Matt

Chairman and CEO

**Matt Brewing
Company**





When we needed a new maintenance facility and offices for our primary bus dealer, we wanted a local firm with a good reputation. Gaetano Construction fit the bill. They did their homework getting to know us and understanding our needs and goals. We had a terrific on-site superintendent, and throughout the project, everyone we dealt with was very responsive with excellent communication skills.

They followed up with us on a regular basis during the project and after completion to make sure everything was right. The whole experience was highly professional and Gaetano is extremely customer-oriented. They will be my first choice for any future building project.

Tim Birnie
President
Birnie Bus
Service, Inc.



The Projects

Matt Brewing Company

In May of 2008, Utica's historic FX Matt Brewery had a devastating fire. We assisted in emergency clean-up and worked with the insurance adjuster to settle the extensive loss claim. We accomplished the clean-up and demolition, with our office staff coordinating the emergency work. MARCH Associates of Utica created plans for the second floor canning area and a new 25,000 sf warehouse. We served as general contractor and construction manager. The reconstruction of the canning area began in January of 2009 and was completed that June. The new 25,000 sf warehouse began in January of 2009 and was completed that September. We also completed additional projects including a new 5,000 sf keg cooler, renovation of a rail tunnel, and reconstruction of a recycling area of the building.

Birnie Bus Services, Inc.

In February of 2007 we were contacted by the Birnie Bus Company—a school and charter bus company—to build a new maintenance facility and offices for lease to their primary bus dealer, Leonard Bus Sales. We broke ground on a site in Griffiss Technology Park in July of 2008. The 22,500 sf Butler Building features ten service bays with two bus lifts, high-efficiency lighting, a vehicle exhaust system, a pre-cast concrete parts mezzanine bearing on architectural concrete masonry and 4,600 sf of offices and shop support system.

Gilroy, Kernan, and Gilroy Insurance

In need of a new home for their growing insurance business, Gilroy, Kernan, and Gilroy contacted us for advice. Following a cost comparison of a new building versus renovations and a site search, a 14,000 sf former medical office building at 210 Clinton Road, New Hartford, was chosen, and we entered into a Design/Build contract. Working with Alesia and Crewell Architects of New Hartford and interior designer, Roberts Office Interiors, we developed the design for a complete renovation. The project included removal of all interiors and mechanical/electrical, a 60-seat training facility, four new rest rooms, lunch room, secondary kitchen and a main conference room, as well as several private offices. The exterior features a new Alucobond® entrance canopy, new aluminum windows and doors, and landscaping.

ECR International

ECR International, a long-time major manufacturer of residential and commercial boilers and air conditioning equipment, required major expansion and upgrades to their plant, located on Dwyer Avenue in Utica. In January of 2009, we developed a Design/Build proposal for a 20,000 sf Butler building addition, which was increased to 30,000 sf. In June of 2009, we provided a Design/Build proposal for a new testing lab. We also won a bid for office renovations. The plans included renovation of the third floor engineering offices. The project included restoration of historic brick and woodwork, twenty new offices and conference rooms, rest rooms and kitchen, as well as a new elevator, stairs and HVAC. A new electrical service for the entire facility was provided. Also included was a new security and fire alarm system, voice and data equipment, and new furniture.

For a more comprehensive look at these, or any of our other projects, please visit www.gaetanoconst.com.



Charles A. Gaetano
Construction Corporation
Building Relationships

258 Genesee Street
Mezzanine Level
Utica, NY 13502

For information on our firm or to discuss any of our services

Call: (315) 733-4611 or e-mail Dave Kleps at dkleps@gaetanoconst.com

or Bill Gaetano at wgaetano@gaetanoconst.com



Charles A. Gaetano

Construction Corporation

is a second-generation, full-service construction corporation with more than 50 years of experience. We serve a variety of clients in the commercial, industrial, healthcare and multi-residential housing markets, as well as government agencies. We have particular expertise in Design/Build, construction management and pre-construction services, all of which help ensure on time and on budget project completion.

